



VCI GLOBAL LTD

CORPORATE PROFILE

June 2024

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Part 1

About Us



Company Overview

Founded
In 2013

Headquarters
Kuala Lumpur, Malaysia



What We Do

VCI Global Limited (“**VCI Global**”) is a **diversified holding company**. Through its subsidiaries, it focuses on consulting, real estate, fintech, AI, robotics, and cybersecurity. Our main operations are centered in Asia, with significant visibility **across the Asia Pacific, the United States, Europe, and the Middle East**. Additionally, we actively invest in, incubate, accelerate, and commercialize business and technologies in AI and robotics sectors.



Consultancy

- **Capital Market Consultancy**
 - IPO Solutions
 - Investor Relations (IR) & Public Relations (PR) Consultancy
 - Mergers & Acquisitions (M&A) Consultancy
 - Capital Market Strategy Consultancy
- **Real Estate Consultancy**
- **AI & Technology Consultancy**



Technology Ventures

- **Fintech**
- **Artificial Intelligence (AI) & Robotics**
- **Secured Social Messenger**



Our Mission

To help our clients achieve their business objectives by providing innovative and best-in-class consulting solutions and services.

Consultancy Capital Market



IPO Solutions

- Advise on **capital structure and assessing the potential** for maximizing IPO values
- Conduct **preliminary due diligence on businesses and craft an equity story**
- **Facilitate engagements with external professionals**, including underwriters, auditors, and lawyers
- Recommend on **compliance and internal control matters**
- Develop **detailed capital market strategies and corporate plans**, including drafting registration statements and obtaining regulatory approvals



IR/PR Consultancy

- Enhance **corporate visibility and fosters stakeholder engagement**
- Create and develop **key communication materials**, including press release and investor presentations
- **Organize roadshows and facilitate direct engagement** with potential investors and partners
- **Plan and execute media briefings** with analysts and fund managers.
- **Draft press releases** timely and accurate dissemination of information
- Provide **real-time insights for strategic decision-making** through diligent media monitoring
- Empower clients to **navigate complex communication challenges and achieve corporate objectives**



Mergers & Acquisitions (M&A) Consultancy

- Provide guidance for **every stage of the transaction process**
- **Identify potential targets or buyers for M&A transactions**
- **Conduct thorough due diligence** on target companies, evaluating financial, operational, and legal aspects
- Offer strategic guidance on the **optimal M&A structure and terms**
- Perform **detailed financial assessments to determine fair value**
- Assist in **achieving favorable terms during M&A negotiations**
- Provide **tailored M&A advisory services** to deliver exceptional results



Capital Market Strategy Consultancy

- Offer an **in-depth and concise understanding and assessment** of client's financial positioning
- Identify **long-term growth opportunities and competitiveness** and determine appropriate sources and types of financing
- Provide guidance on the **reorganization of business structure** for enhanced performance
- Evaluate businesses and advise on **funding operations through multiple channels**
- Assist in **exploring new market expansion opportunities** and provide **contacts and resource accessibility**
- Identify **potential risks and market volatility**



Consultancy Real Estate

Our team of real estate experts excels in **fostering partnerships with top developers in Asia.**

We actively **pursue projects in Asia and the Middle East**, aiming to contribute significantly to their success.

Our scope of services include:

- Conduct **thorough market analysis, financial modeling, and risk assessment** to guide strategic investment decisions.
- Provide **tailored advisory services** to match clients' investment goals and risk preferences.
- **Conduct rigorous due diligence on properties**, ensuring accurate information and identifying potential risks.
- **Handle day-to-day operations and lease agreements** for real estate properties.





Customized Generative AI Models

- Offer tailored versions of large language model (LLMs) like ChatGPT and Gemini AI
- Leverage existing open-source models like LLAMA from Stanford University and further customize them
- The customized LLMs will be available on secure cloud platforms like Azure, Google Cloud, or private cloud environments



Emotion Analysis and Intention Recognition

- A key area of focus will be the **development of advanced AI-based emotion analysis and intention recognition capabilities** within the customized LLMs
- Enable LLMs to **understand and interpret the user's emotions, intentions, and context** behind their prompts or queries
- Allow LLMs to **provide more relevant, contextual, and intuitive responses**, effectively eliminating the need for traditional user interfaces or dashboards



Prompt-Guided Interactions and Next-Generation Apps

- The customized LLMs will **facilitate prompt-guided interactions with users**
- The AI system allows users to **interact using natural language prompts**, with the LLM providing relevant responses based on the interpreted intent and emotion
- Facilitate the **development of next-generation applications driven by intuitive, conversational interactions** instead of traditional interfaces



Tech Stack Selection and Feasibility

- Offer consulting services to assist with **tech stack selections, feasibility studies, and best practice recommendations**
- Assess the **evaluation of different technologies, frameworks, and platforms** to choose the optimal tech stack for the development
- **Conduct feasibility studies** to assess the viability and potential risks associated with proposed solutions
- **Ensure clients can make informed decision** that maximize the value and impact of the software initiatives with our guidance and expertise



Responsive and User-Friendly Websites & Mobile Apps

- **Design and develop responsive websites and mobile applications** that provide seamless experiences across various devices and screen sizes
- **Prioritize user experience (UX) and user interface (UI) design principles** to ensure that all digital platforms are intuitive, visually appealing, and easy to navigate
- **Create solutions that engage users and drive conversions** by incorporating the latest web and mobile technologies



Seamless API & Middleware Integration

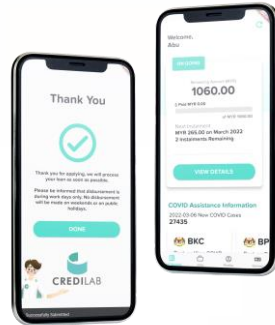
- **Integrate software applications** using APIs and middleware
- Enables **seamless communication and data transfer** between different systems and platforms.
- Ensure **smooth and efficient integration** with the integration of third-party services, connect disparate systems, or enable data exchange with external partners.



Cloud Computing for Data Migration, Storage, and Security

- Facilitate seamless **data migration from on-premises systems to cloud-based environments** by leveraging cloud computing technologies
- Aid and access the **selection of suitable cloud infrastructure and services to meet specific requirements**, whether it's public, private, or hybrid cloud solutions
- **Implement cloud security best practices** to safeguard data against cyber threats, ensuring confidentiality, integrity, and availability

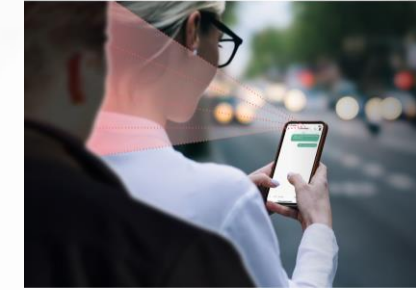
Technology Ventures



Credilab



Avarai



Socializer Messenger

Industry	Fintech	AI & Robotics	Secured Social Messenger
Overview	A proprietary fintech software revolutionizing the lending landscape.	The cutting-edge post-harvest robotics system transforming agriculture.	The world's most secure business messenger , ideal for enterprises and government organizations .
Unique Features	<ul style="list-style-type: none"> Hassle-free Instant Cash Loan Short Processing Time Convenient Repayment 	<ul style="list-style-type: none"> Rapid ROI Increased Productivity to 40-50% Up to 50% less human labor 30% cost saving/line Increase in production capacity by 25%. 	<ul style="list-style-type: none"> Data Leakage Prevention Phishing Protection Malicious Third-party Access Protection Forced Privacy and Encrypted Data
Key Benefits	<ul style="list-style-type: none"> Efficient: Facilitates online loan applications, processing, scoring, and contract execution Comprehensive: Includes a Know Your Customer system (KYC) for enhanced security Insightful: Provides customized financial data analytics and compliance solutions Secure: Ensures safe and seamless payment processing Accessibility: Bridges the gap by offering micro-financing options 	<ul style="list-style-type: none"> Advanced Technology: Leveraging sensory capabilities, vision tech, AI, and machine learning, and cloud updates. Innovation: Incorporates Wootzskin, the world's first compliant electronic skin (E-Skin). Efficiency: Delicately handles fresh produce, reducing fruit packing costs and waste. 	<ul style="list-style-type: none"> Enhanced Security: Offers encrypted messages for robust data protection and user privacy. Facial Recognition: Patented built-in facial recognition marks data as 'private' and disappears when an unknown face is detected, preventing unauthorized access. Strong Encryption: Chats, calls, and video calls are encrypted with AES 256-bit, the strongest encryption standard commercially available.

Our Markets and Growth Drivers



Massive growth opportunities in **Southeast Asia** are attributed to its **GDP** growing at a **4.63% CAGR** from 2019 to 2024, providing access to new business opportunities.



VCI Global propels growth and innovation by capitalizing on **ASEAN's thriving digital economy**, projected to potentially reach **USD \$1 trillion by 2030**, at a **6% annual growth rate**.



We emerge as Malaysia's fast-growing market leader in **IPO advisory** and **IR & PR** services, with **over 10 IPOs** lined up on the U.S. capital markets and also serving **over 40 IR/PR clients** listed in Malaysia.



VCI Global aspires to become **Asia's powerhouse** for **large-cap unicorn IPOs**, facilitating IPO for emerging Asian giants through our premium consulting services.



Our **IPO advisory** services are the **main revenue driver** for our consulting business segment, typically generating revenue in the range of **USD \$5 to \$8 million per deal** with a **margin of ~50%**.



We **strategically reinvest profits** from our consulting business into **disruptive technology assets and businesses**, fostering innovation and creating new income streams.



We are actively **expanding** our **technology portfolio** through **M&As** in the **AI, robotics and fintech** sectors to diversify and strengthen our technology capabilities.



Through collaboration with **top builders across Asia**, we are actively procuring real estate consulting projects in the **Middle East and Asia**, including a significant ongoing **mega project in the Middle East**.

Company Awards





Part 2


Our Clientele



Our Clients and Portfolio Companies



VCI Global Limited



Listed on 13 Apr 2023
(NasdaqCM: VCIG)
Consulting Services

IPO Consultant


YY Group Holding Limited



Listed on 22 Apr 2024
(NasdaqCM: YYGH)
Staffing & Cleaning

IPO Consultant

Treasure Global Inc.



Listed on 11 Aug 2022
(NasdaqCM: TGL)
E-commerce & Technology

IPO Consultant

Fintech Scion Limited



US IPO in Progress
(Nasdaq)
Financial Service

IPO Consultant

Founder Group Limited



US IPO in Progress
(Nasdaq)
Solar PV Equipment Installation

IPO Consultant

Agroz Inc.



US IPO in Progress
(Nasdaq)
Agriculture Farming & Technology

IPO Consultant


Sagtec Global Limited



US IPO in Progress
(Nasdaq)
Software & POS System Solutions

IPO Consultant

Bestinet Group



US IPO in Progress
(Nasdaq)
Technology

IPO Consultant

iApps Health Group



US IPO in Progress
(Nasdaq)
Healthcare Technology

IPO Consultant


Reveillon Group



US IPO in Progress
(Nasdaq)
Restaurant

IPO Consultant

Mojo Meta International Sdn. Bhd.



US IPO in Progress
(Nasdaq)
Digital & Influencer Marketing

IPO Consultant

Sutera Kental Sdn. Bhd.

Sutera Kental Sdn. Bhd.

US IPO in Progress
(Nasdaq)
Bereavement Care Products and Services

IPO Consultant

HWGG Entertainment Limited



Uplisting in Progress
(OTC: HWGG)
Travel & Leisure Entertainment

OTC Uplisting Consultant

Our Clients and Portfolio Companies (Cont'd)



Board of Directors



VICTOR HOO

**Grp Director /
Grp Exec Chairman**

Victor, the founder of VCI Global, brings over 18 years extensive experience in portfolio management across diversified industries, including information technology, real estate, mining, human capital management, fintech, AI, blockchain, robotics, clean tech, entertainment, e-commerce, hospitality, & education. Leveraging his profound expertise, extensive network across Asia, and strategic insights, he navigates clients towards successful business strategy and outcomes.

He graduated with a BA in International Relations & Japanese from the University of Queensland, Australia. He also holds a postgraduate Diploma in Laws (Commercial & Corporate) & a Certificate in Laws (Banking & Finance) from the University of London.



KAREN LIEW

Exec Director

Karen, co-founder of VCI Global, is actively engaged in corporate advisory functions, specializing in the areas of initial public offerings, mergers and acquisitions, reverse takeovers, and restructuring.

As the Director of the company, she oversees the company's overall business operations, general administrative and human resources matters, and liaises with stakeholders to drive strategic company growth. Karen is dedicated to ensuring the overall performance of the business aligns with VCI Global's vision and objectives.



VINCENT HONG

Exec Director

Vincent has over 17 years of experience spanning across the telecommunication, fintech, corporate advisory, and F&B sectors.

He is the co-founder of a boutique advisory firm and is actively involved in advisory roles for a diverse clientele, both locally and overseas.

Vincent plays a vital role in expanding the company's presence by collaborating with overseas partners to enhance service offerings for existing and prospective clients. His dedication to driving growth and delivering value underscores his commitment to excellence for the firm.



MARCO BACCANELLO

Exec Director

Marco worked with PwC in the UK and USA and is an experienced Corporate Finance and Private Equity executive specializing in advising global technology and consumer goods companies on financings, growth strategies, and mergers and acquisitions.

Since 2016, he has led strategic development initiatives at VCI Global, having previously worked in the mobile games and technology sectors, handling multiple transactions including with Adobe, Gamestop, and Cox Communications in the USA, as well as numerous M&A activities in the UK, Europe, and Asia.

Marco holds a Bachelor's degree in Economics from the University of Southampton.

Independent Directors



ALEX CHUA

Independent Non-Exec Director (INED)

Alex is a corporate finance executive and consultant with over 25 years of experience in real estate investment and development, building construction and materials, healthcare and medical assurance sectors.

He is the founder and director of Lighthouse Business Consulting Pte. Ltd., Group CFO of TEE International Limited, and serves as an INED of New Silkroutes Group Limited and Heatec Jietong Holdings Limited.

His previous positions include INED of 3 other SGX listed companies and Executive Director of Pacific Star Development Limited.



JEREMY ROBERTS

Independent Non-Exec Director (INED)

Jeremy is an accomplished corporate financier, the founder and Director of J and L Roberts Advisors in London since 2013.

With a track record in mergers, acquisitions, and financings across sectors and geographies, he advises on growth strategies, capital raising, and M&A for diverse clients.

Jeremy began his career at Credit Suisse and ABN AMRO. He earned a Bachelor of Science in Economics and Politics from the University of Bath in 1994.



STEVE NG

Independent Non-Exec Director (INED)

Steve is a corporate finance and investment expert with over 15 years of experience in oil & gas, retail, human resources, and information technologies sector.

He is the founder of DJS Manpower Sdn. Bhd., a human resource company specializing in the hiring of foreign manpower for the local industries.

His previous positions include senior investment analyst in Commerce Asset Ventures, and corporate finance executive of Southern Investment Bank Malaysia.



FERN THOMAS

Independent Non-Exec Director (INED)

Fern has more than 35 years of experience in the finance and accounting industry with a track record of proven ability to build strong finance organizations of various sizes by developing staffs, processes and systems to align with business needs.

Presently, she holds the Chief Financial and Administrative Officer position in one of the US largest law firms, GDLSK LLP.

She was previously the CFO of Cornerstone Capital Inc., CFO of New York Restoration Project, International CFO and Senior Vice President of Christie's New York.

Recent Headlines



June 13, 2024

VCI Global enters into partnership to develop large-scale Bitcoin mining opportunities

June 11, 2024

VCI Global to develop next-generation AI computing data center for the next industrial revolution

June 7, 2024

VCI Global unveils "Socializer": A military-grade secured messaging platform with secure digital asset wallet for consumers

June 3, 2024

VCI Global gives full year guidance after seeing revenues increase over 145% in 2023

May 15, 2024

VCI Global provides preliminary funding for Saudi project

April 30, 2024

VCI Global announces 145% revenue growth for fiscal year 2023 financial results

April 26, 2024

VCI Global announces earnings call and business update on April 30th, 2024



VCI GLOBAL LTD

THANK YOU

Contact Us



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